



April 20, 2006

I am starting my fifteenth year in The Real Estate Business here in Arizona. I have been in the top 2% of all Realtors in the State from the start. Unlike most agents doing the volume that I do, I am extremely hands on. I do not have a "team" to delegate responsibilities too, I handle every matter myself.

My business is much more than sale and resale of houses. I handle rental properties and remodels as well. I pride myself on a job that outshines the norm; my standard of work is at a level that is seldom seen in this business.

The Sub-Contractors that I have surrounded myself are a direct extension of myself and my philosophy. They are not the ones who get calls when the work performance is sub par, I am. I will not take more than one of those calls a year. My Grandfather always told me, "Son, there is no excuse for a half-ass job". That is the motto I work by day in and day out.

Martins All Floors Service is my most tried and best Subcontractor. I had gone through my 5th carpet company in a month when I met John one day at Home Depot. I gave him a shot and the results have been legendary. I have seen him take the most impossible job and turn the floors into showroom caliber flooring in a minimal amount of time.

I was looking into buying a Chem-Dry Franchise some years back so I know the business quite well. There is no better Company in this profession than Martins All Floors. This is not a sales pitch, this is my true feelings on them. I have not had a single complaint about their work in the 5 years I have used them. In fact I had an investor complain that he thought the cost was too high so I dared him to have the carpets clean by a competitor and he did. Six months later he called Martins All Floors.

The wheel has already been invented; trying to search for a better company is futile. Martins All Floors are the best in the business, Period.

Sincerely,

Marc Townsend
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DPR REALTY